



## PRESS RELEASE

**For further information please contact:**

Voyager Networks  
Email: [marketing@voyager.net.uk](mailto:marketing@voyager.net.uk)  
Tel: 0870 170 9700

June 2007

### **VOYAGER NETWORKS ACHIEVES GOLD PARTNER STATUS FOR 8<sup>TH</sup> CONSECUTIVE YEAR**

Voyager Networks, the networking, security and IP communications specialist has been awarded Gold Partner status by Cisco Systems Inc. for the 8<sup>th</sup> consecutive year. This continual commitment shown by Voyager to invest in the Cisco partner program has enabled them to position themselves as one of the elite technology providers over the past eight years, offering complete end-to-end solutions to its clients.

This ongoing recognition underlines Voyager's ability to provide advanced networking and wireless solutions, and their proven expertise with IP communications, by providing best of breed solutions. This has allowed Voyager and Cisco to develop an excellent working relationship that reflects the objectives of both organisations, enabling Voyagers clients to have the assurance of technically advanced solutions that deliver genuine business benefits.

"This is a great achievement for Voyager, as the re-certification wasn't simply a renewal. Further enhancements to the programme ensure Gold partners offer improved support services. This is done to maintain the improving standards of network integrators within the Cisco environment and means Voyager can prove it is a leader within this field." commented **Chris Key, Sales Director Voyager Networks.**

The Cisco partner certification programme provides Voyager Networks with the resources to develop an expertise in selling, implementing and supporting Cisco network solutions. By achieving Gold Certifications status, Voyager Networks can assure its customers that it has obtained the highest Cisco standard for network expertise and support capabilities.

#### **Customer satisfaction**

Cisco Systems places great emphasis on customer satisfaction and as part of the re-certification, prequalification requirements included the expertise of Voyager personnel, specialisations, in-house equipment investments and business plans. As part of the Gold audit, Cisco then analysed pre-sales, support, customer service, escalation procedures, connectivity capabilities, training and skills development amongst other requirements.

During the past eight years Voyager has consistently achieved a high customer satisfaction rating, placing them amongst the top Cisco Gold partners for customer service ratings. This highlights Voyager's dedication to continually provide the highest level of customer support and ensure clients requirements are met to highest possible standards.



## PRESS RELEASE

"Cisco certifications have always been a moving target due to the fast pace of the technology industry. Voyager's ability to meet these requirements means we can keep ahead of our competitors, whilst increasing our commitment towards providing the best possible service for our customers in advanced communications, networking and security solutions" **concluded Key.**

**END.- Ref:- PR038**

### **Notes to Editors.**

#### **For further press information please contact:-**

Brent Hunt  
Marketing Manager  
Voyager Networks Ltd  
Email:- [brent.hunt@voyager.net.uk](mailto:brent.hunt@voyager.net.uk)  
Tel 0870 170 9700

### **About Voyager Networks Ltd.**

Voyager Networks develops and deploys secure Internet Protocol (IP) communication network solutions for private and public organisations throughout the UK. Established in 1993, Voyager's core strength is adopting new and advanced technologies and translating them into effective solutions that deliver genuine business value for its customers.

Voyager has implemented a range of tailored IP Telephony solutions, many of which are pioneering in their sector, for customers across a broad spectrum of private and public sector organisations. Its customers include British Airways, GlaxoSmithKline, The Lawn Tennis Association, West Dorset General Hospitals NHS Trust and Bovis. For more information on Voyager and its services please visit the website – [www.voyager.net.uk](http://www.voyager.net.uk)